

EXPRESSIONS : questions, comments and answers

<p>QUESTIONS <i>1. Vous avez parlé de bases de données. J'ai une question. Pourriez-vous me dire comment vous réussissez à... Pourriez-vous nous donner des détails concernant...? J'ai du mal à comprendre pourquoi... Si je vous comprends bien, vous... C'est bien cela ?</i></p> <p>COMMENTAIRES <i>2. Je voudrais faire un commentaire. Je suis d'accord quand vous dites que... Mais vous semblez avoir oublié que.... 3. Vous rendez-vous compte de l'impact que cela pourrait avoir sur l'environnement? Il y a un point qui m'inquiète, c'est celui de la pollution. 4. Je dois dire que cela soulève une question plus générale qui est celle des risques industriels. 5. Cela me rappelle ce qui s'est passé à Londres.</i></p> <p>RESPONSES / RÉACTIONS <i>6. Je n'ai peut-être pas été assez clair. Je vais donc vous expliquer. Comme je l'ai dit auparavant, l'impact sera faible, je veux dire qu'il n'y aura pas de danger. Prenons l'exemple des rivières. Et bien, il est clair que... 7. Je vois ce que vous voulez dire. Ce que je peux dire, c'est que.... 8. Je comprends votre inquiétude et je peux vous rassurer sur ce point. Nous avons l'intention de.... Nous y avons pensé. Nous sommes convaincus que ça va marcher. 9. Est-ce que cela répond à votre question?</i></p> <p>ACCORD / DÉSACCORD <i>10. Je suis entièrement d'accord avec vous. J'aime bien l'idée de... Je pense que c'est une proposition/projet intéressant 11. Je suis désolé mais je ne peux pas être d'accord avec vous quand vous dites que... Je suis désolé mais je doute que cela va marcher. Je suis désolé mais franchement je ne suis pas convaincu. Il y a un point qui m'inquiète.</i></p> <p>AUTRE PROPOSITION <i>12. J'ai une autre proposition à faire concernant... Pourquoi ne pas... à la place ?.</i></p>	<p>QUESTIONS 1. You mentioned / talked about data bases. I have one question. Could you tell me how you manage to...? Could you give us some details concerning...? I fail to understand why... If I understand you correctly, you... Is that right/correct ?</p> <p>COMMENTS 2. I'd like to make a comment. I agree with you when you say that....But you seem to have forgotten that.... 3. Do you realise the impact it could have on the environment? There is one point that worries me. That is pollution. 4. I must say that this raises a more general question/issue which is that of industrial risks / hazards. 5. This reminds me of what happened in London.</p> <p>ANSWERS / RESPONSES 6. Maybe I wasn't clear enough. Let me explain! As I said before, the impact will be small, I mean there will be no danger. Let's take the example of rivers. Well, it is clear that.... 7. I see what you mean. What I can say is that..... 8. I understand your worry and I can reassure you on this point. We intend to..... We have thought about it. We are convinced it will work. 9. Does that answer your question?</p> <p>AGREEMENT/DISAGREEMENT 10. I agree with you completely. I like the idea of... I think this is an interesting project/proposal. 11. I'm sorry but I can't agree with you when you say that... I'm sorry but I doubt it will work.... I'm sorry to say so but frankly I am not convinced. There is one point that worries me :.....</p> <p>ALTERNATIVE PROPOSAL 12. I have another proposal to put forward concerning... Why don't we..... instead ?</p>
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EXPRESSIONS for MEETINGS : REACTION AND DEFENCE

1. Present a project

Let me introduce myself. My name is.... and I represent....

We have examined the situation carefully and we have come to the conclusion that the major problem resides in...

We have therefore some proposals to put forward:

Let me go over the main points of the project.

We intend / plan / envisage to...

Let me now say a few words about... Let's now consider.... Now, concerning....

Now if we look at..., it is clear that...

I'd like to stress the main advantage of this project which is....

To conclude, I'd like to say that....

2. React

I have one question.

Could we have more details concerning... ?

I'm sorry I didn't catch what you said about...

If I understand you correctly, you intend to.... Is that right / correct ?

Could you be a little more specific about the way you intend to...

I fail to understand how you will manage to...

There is one point that worries me about your proposal. Where will you....?

You seem to have forgotten that our main priority is...
Let's be realistic! This is not acceptable / feasible.
Are you aware of the dangers? Have you considered the consequences?
Your project makes sense. It corresponds to our priorities.

3. Defend

I see what you mean.
I understand your concern.
I think there is a misunderstanding.
Maybe I was not clear enough.

So let me explain.
At first sight it seems that.... But if we take a closer look, you will realise that...
Well, this is a good point and I think we should take it into consideration.
We are flexible. This is negotiable.
Don't worry! We have thought about that.
We have had a similar experience in..... and it was a success.
I am convinced it is going to work out.
I can guarantee that it will succeed.
What we can do is to...

Does that answer your question?
Would that satisfy / suit you?
You see what I mean?